

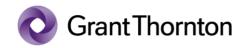
Financial Statements

Toronto People with AIDS Foundation

March 31, 2022

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Independent Auditor's Report

Grant Thornton LLP

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To the Members of Toronto People with AIDS Foundation

Qualified Opinion

We have audited the financial statements of Toronto People with AIDS Foundation, which comprise the statement of financial position as at March 31, 2022, and the statements of operations, changes in net assets and cash flows for the year ended and a summary of significant accounting policies and other explanatory information.

In our opinion, except for the possible effects of the matter described in the *Basis for Qualified Opinion* section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of Toronto People with AIDS Foundation as at March 31, 2022, and results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO).

Basis for Qualified Opinion

In common with many not-for-profit organizations, Toronto People with AIDS Foundation derives revenue from fundraising and donations from the public, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of this revenue was limited to the amounts recorded in the records of Toronto People with AIDS Foundation. Therefore, we were not able to determine whether any adjustments might be necessary to fundraising and donations revenue, excess (deficiency) of revenue over expenses, and cash flows for the years ended March 31, 2022 and 2021, current assets at March 31, 2022 and 2021, and net assets at April 1, 2021 and 2020 and March 31, 2022 and 2021. Our audit opinion on the financial statements for the year ended March 31, 2021 was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of Toronto People with AIDS Foundation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

Emphasis of Matter – Restated Comparative Information

We draw attention to Note 3 to the financial statements, which explains that certain comparative information presented for the year ended March 31, 2021 has been restated. Our opinion is not modified in respect of this matter.

Other matter

Our audit was conducted for the purposes of forming an opinion on the financial statements taken as a whole. The supplementary information included in the supplementary schedules is presented for the purposes of additional information and has been subjected to the auditing procedures applied only to the extent necessary to express an opinion in the audit of the financial statements taken as a whole.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with ASNPO, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing Toronto People with AIDS Foundation's ability to continue as a going concern, disclosing, as applicable, matters related to a going concern and using the going concern basis of accounting unless management either intends to liquidate Toronto People with AIDS Foundation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing Toronto People with AIDS Foundation's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud
 or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that
 is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
 misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve
 collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of Toronto People with AIDS Foundation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on Toronto People with AIDS Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause Toronto People with AIDS Foundation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Toronto, Canada November 8, 2022 Chartered Professional Accountants Licensed Public Accountants

Grant Thoraton LLP

Toronto People with AIDS Foundation Statement of Financial Position

March 31	2022	2021
		(As restated – see Note 3)
Assets		,
Current Cash	\$ 718,152	\$ 124,275
Short-term investments (Note 4)	2,215,044	2,846,156
Accounts receivable	75,030	52,590
Prepaid expenses	<u>27,570</u>	20,712
	3,035,796	3,043,733
Long-term investments (Note 4) Property and equipment (Note 5)	101,643 240,532	51,418 <u>358,994</u>
	\$ 3,377,971	\$ 3,454,145
Liabilities		
Current		
Accounts payable and accrued liabilities (Note 6)	\$ 197,188	\$ 309,697
Deferred contributions (Note 7)	520,257	11,239
Short-term portion of capital lease obligation (Note 8)	<u>12,955</u>	11,965
	730,400	332,901
Deferred contributions - property and equipment (Note 7)	8,000	10,000
Capital lease obligation (Note 8)	19,172	32,127
	757,572	375,028
Net assets		
Invested in property and equipment	200,405	304,902
Internally restricted for organizational development	1,693,875	2,152,593
Unrestricted	<u>726,119</u>	621,622
	2,620,399	3,079,117
	\$ 3,377,971	\$ 3,454,145
Commitment (Note 12)		
On Behalf of the Board of Directors		
Director		Director

Toronto People with AIDS Foundation Statement of Operations

Year ended March 31	2022	2021
		(As restated – see Note 3)
Revenue Grants (Note 9) Fundraising and donations - bike rally (Note 10) Fundraising and donations - general Bequests Investment income	\$ 1,361,144 1,072,614 501,418 76,119 10,127	\$ 1,743,259 979,178 323,885 375,021 15,036
Total revenue	3,021,422	3,436,379
Expenses Program expenses Client services Practical support Dreaming and engagement Community access Health and therapeutic care	705,499 349,211 254,781 159,112	659,631 350,157 253,181 129,774
	1,468,603	1,392,743
Financial assistance	272,069	212,767
Total program expenses	1,740,672	1,605,510
Community Partners (Note 9) Toronto HIV/AIDS Network Latinos Positivos	164,806 <u>26,626</u>	167,018 29,094
Total Community Partners expenses	<u>191,432</u>	196,112
Total program and Community Partners expenses	1,932,104	1,801,622
General Fundraising and communication Fundraising - bike rally (Note 10) Occupancy Administration Amortization Total expenses	477,061 244,744 405,273 295,215 125,743 1,548,036 3,480,140	432,578 107,225 413,867 212,245 92,210 1,258,125 3,059,747
(Deficiency) excess of revenue over expenses	<u>\$ (458,718)</u>	\$ 376,632

Toronto People with AIDS Foundation Statement of Changes in Net Assets Year ended March 31

	Invested in property and equipment	Internally restricted for organizational development	Unrestricted	2022 Total	2021 Total
Net assets, beginning of year, previously stated	\$ 304,902	\$ 2,152,593	\$ 458,971	\$ 2,916,466	\$ 2,499,176
Prior period adjustment (Note 3)			162,651	162,651	203,309
Net assets, beginning of year, as restated	304,902	2,152,593	621,622	3,079,117	2,702,485
(Deficiency) excess of revenue over expenses	(125,743)	-	(332,975)	(458,718)	376,632
Transfer for organizational development	-	(458,718)	458,718	-	-
Purchase of property and equipment	7,281	-	(7,281)	-	-
Deferred contributions - property and equipment	2,000	-	(2,000)	-	-
Repayment of capital lease obligation	11,965		(11,965)		
Net assets, end of year	\$ 200,405	\$ 1,693,875	<u>\$ 726,119</u>	\$ 2,620,399	\$ 3,079,117

Toronto People with AIDS Foundation Statement of Cash Flows

Year ended March 31		2022		2021
			•	restated – ee Note 3)
Increase (decrease) in cash				,
Operating (Deficiency) excess of revenue over expenses Items not involving cash	\$	(458,718)	\$	376,632
Deferred contributions recognized Deferred contributions – property and equipment recognized		(2,000)		(17,974) -
Unrealized loss (gain) on investments Amortization		2,275 125,743		(1,412) 92,210
	_	(332,700)		449,456
Net change in non-cash working capital items Accounts receivable		(22,440)		47,294
Prepaid expenses Accounts payable and accrued liabilities		(6,858)		14,993 170,234
Deferred contributions received		(112,509) 509,018		4,763
		367,211		237,284
		34,511		686,740
Investing Proceeds on redemption of investments Purchase of investments Purchase of property and equipment Deferred contributions - property and equipment		1,182,792 (604,180) (7,281)		497,449 (1,009,643) (269,451) 10,000
		571,331		(771,645)
Financing Repayment of capital lease obligation		(11,96 <u>5</u>)		(11,050)
Net change in cash during the year		593,877		(95,955)
Cash, beginning of year		124,275		220,230
Cash, end of year	\$	718,152	\$	124,275

March 31, 2022

1. Organizational background, mission statement and income tax status

Toronto People with AIDS Foundation (PWA) is a not-for-profit organization incorporated under the Corporations Act, Ontario, by letters patent dated May 11, 1987 and subsequently amended by supplementary letters patent dated June 7, 1988.

Mission statement

PWA engages people living with HIV/AIDS by enhancing their health and well-being through practical and therapeutic support services and broader social change, and by inspiring clients to live into their dreams and discoveries.

Statement of philosophy

PWA has an essential philosophy: affirming, community-creating, supportive, concretely helpful, creating space and resources for living as fully as possible. The Strategic Plan developed in fiscal 2020 captured the essence of PWA over its first 30 years as a foundation for moving into the future, and highlighting five directions/themes:

1. Capacity Builder

Enhance awareness, resilience, strength, knowledge and skills among people living with HIV/AIDS (PHAs) and the broader community.

Welcoming and Healing Space

A space where people experience affirmation, joy and inspiration and have creative and meaningful expressions of our experiences, lives and knowledge.

3. Creative Connector

A vibrant hub for PHAs that connects people, creates communities and facilitates access to diverse services.

4. Health and Well-being Champion

Champion the self-determination and control over individual health and wellness and the inclusion of PHAs in educating healthcare providers.

5. Practical and Therapeutic Program Delivery

Incorporate the Engagement Cycle and increase the intentionality of therapeutic impacts within the provision of foundational practical support services.

Income tax status

PWA is registered as a charitable organization under the Income Tax Act (Canada) and, as such, is exempt from income taxes.

March 31, 2022

2. Summary of significant accounting policies

The financial statements have been prepared by management in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO), the more significant of which are outlined below.

Use of estimates

The preparation of financial statements in conformity with ASNPO requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the statement of financial position date and the reported amounts of revenues and expenses during the fiscal year. Items subject to significant management estimate include the allowance for doubtful accounts, amortization of property and equipment, and certain accruals. Actual results could differ from those estimates.

Property and equipment

Purchased property and equipment are recorded at cost and are amortized over their estimated useful lives on a straight-line basis. The annual amortization rates are as follows:

Tangible property and equipment

Computer equipment 3 years
Furniture and fixtures 5 years

Leasehold improvements Over the term of the lease

Equipment under capital lease 5 years

Intangible property and equipment

Computer software 3 years

Donated property and equipment are recorded at fair value at the date of contribution when such value can be reasonably determined.

Impairment of long-lived assets

PWA tests for impairment whenever events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable. The assets are tested for impairment by comparing the net carrying value to their fair value or replacement cost. If the asset's fair value or replacement cost is determined to be less than its net carrying value, the resulting impairment is reported in the statement of operations. Any impairment recognized is not reversed.

Revenue recognition

PWA follows the deferral method of accounting for revenue. Externally restricted grants, fundraising, donations and bequests are recognized as revenue in the fiscal year in which the related expenses are incurred, or the related restriction is met. Unrestricted grants, fundraising, donations and bequests are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Investment and other income is recognized as earned.

Contributions restricted for the purchase of property and equipment are deferred and amortized into revenue at a rate corresponding with the amortization rate for the related property and equipment.

March 31, 2022

2. Summary of significant accounting policies (continued)

Donated goods and services

The fair market value of donated goods and services is not reported in the financial statements as revenue. The nature of donated goods and services are reported in Note 11 of the financial statements.

Financial instruments

PWA's financial instruments consist of cash, short-term investments, accounts receivable, long-term investments and accounts payable.

Financial assets or liabilities are initially measured at their fair value. PWA subsequently measures all of its financial assets and financial liabilities at amortized cost.

3. Prior period adjustment

In prior years, contributions related to the bike rally, irrespective of when received, were deferred until the period in which the bike rally occurred. However, as there were no restrictions on these amounts, the contributions should have been recognized as revenue when received. Accordingly, contributions received prior to year-end relating to the bike rally in the subsequent fiscal year were inappropriately deferred. The financial statements have been retrospectively adjusted to correct for this error.

The impact of the restatement in the current year financial statements is as follows:

	 Previously Reported March 31, 2021	A	Adjustment	Restated March 31, 2021
Statement of Financial Position Deferred contributions Unrestricted net assets	\$ 173,890 458,971	\$	(162,651) 162,651	\$ 11,239 621,622
Statement of Operations Fundraising and donations – bike rally Excess of revenue over expenses	1,019,836 417,290		(40,658) (40,658)	979,178 376,632
Statement of Changes in Fund Balances Balance, beginning of year Excess of revenue over expenses Balance, end of year	2,499,176 417,290 2,916,466		203,309 (40,658) 162,651	2,702,485 376,632 3,079,117
Statement of Cash Flows Excess of revenue over expenses Deferred contributions recognized Deferred contributions received	417,290 (1,037,810) 983,941		(40,658) 1,019,836 (979,178)	376,632 (17,974) 4,763

March 31, 2022

4. Short-term and long-term investments

Short-term investments consist of high interest savings accounts.

Long-term investments consist of deposit notes maturing between April and November 2028.

5. Property and equipment						
				 2022	_	2021
	 Cost	_	cumulated nortization	Net Book Value		Net Book Value
Tangible property and equipment Computer equipment Furniture and fixtures Leasehold improvements Equipment under capital lease	\$ 76,343 111,364 802,866 67,519	\$	42,948 65,751 673,503 35,358	\$ 33,395 45,613 129,363 32,161	\$	46,624 60,356 206,981 45,033
Intangible property and equipment Computer software	 55,390		55,390	 <u>-</u>		
	\$ 1,113,482	\$	872,950	\$ 240,532	\$	358,994

6. Government remittances

Included in accounts payable and accrued liabilities are government remittances of \$Nil (2021 - \$Nil) in relation to source deductions owing at year end.

7. Deferred contributions

Deferred contributions

Deferred contributions represent externally restricted contributions received in the current fiscal year for events that will occur in a subsequent fiscal year. Deferred contributions at year end are as follows:

	`	Opening balance April 1, 2021 restated see Note 3)	_	Received	_Recog	ınized	 Closing balance March 31, 2022
Foundation and other Rotary Club donation	\$	- 11,239	\$	509,018 <u>-</u>	\$	<u>-</u>	\$ 509,018 11,239
	\$	11,239	\$	509,018	\$	<u> </u>	\$ 520,257

March 31, 2022

7. Deferred contributions (continued)

Deferred contributions - property and equipment

Deferred contributions - property and equipment represent externally restricted contributions for the purpose of purchasing property and equipment.

parpass or parameters grant and a	 Opening balance April 1, 2021	 Received	_Red	<u>cognized</u>		Closing balance March 31, 2022
Fighting to end hunger donation	\$ 10,000	\$ <u> </u>	\$	2,000	<u>\$</u>	8,000

8. Capital lease obligation

PWA signed a capital lease with CWB National Leasing in fiscal 2019 with a lease term of January 17, 2019 to January 16, 2024. The lease is based on equipment purchased in the amount of \$34,480 with monthly lease payments at the amount of \$699 and an implicit interest rate of 8%.

PWA signed a capital lease with Konica Minolta in fiscal 2020 with a lease term of December 20, 2019 to June 19, 2025. The lease is based on equipment purchased in the amount of \$31,386 with quarterly lease payments at the amount of \$1,678 and an implicit interest rate of 8%.

The following is a schedule of future minimum lease payments under the capital leases:

2023 2024 2025 2026	\$ 15,095 13,359 6,708 559
Total future minimum lease payments	35,721
Less: Interest	 3,594
	32,127
Less: Current portion	 12,955
	\$ 19,172

Interest charged to PWA on the lease during the fiscal year amounted to \$3,130 (2021 - \$4,045).

March 31, 2022

9. Grants

		2022	 2021
Ontario Ministry of Health - AIDS Bureau (supplementary schedules)	\$	976,296	\$ 976,296
Ontario Ministry of Health and Ontario Ministry of Long-Term Care (base subsidy) Canada Emergency Wage Subsidy Public Health Agency of Canada - Ontario Region		145,536 -	100,834 366,173
(supplementary schedules)		202,262	201,818
Emergency Community Support		2,000	63,438
City of Toronto - Community Service Partnership		<u>35,050</u>	 34,700
	<u>\$</u>	1,361,144	\$ 1,743,259

PWA is the sponsoring agency for various Community Partners from which PWA reported grant revenue and Community Partners' expenses of \$191,432 (2021 - \$196,112). PWA's Executive Director or PWA's Director, Programs and Services participate in governance roles for these Community Partners' programs.

10. Bike rally - net revenue

The net revenue of the bike rally fundraising event is as follows:

	2022	2021
Revenue Expenses	\$ 1,072,614 \$ 244,744	979,178 107,225
	<u>\$ 827,870</u> <u>\$</u>	871,953

The expenses for the bike rally do not include any allocation of agency salaries, occupancy or administration costs.

11. Donated goods and services

A large number of hours are contributed by volunteers who assist in the Essentials Market (PWAs food bank), act as riders and crew for the bike rally, provide massage therapy and hair cutting services, perform reception duties and assist in the PWA office. PWA also receives weekly donations of groceries from a number of businesses and organizations which are distributed to clients through the Essentials Market. The volunteer contributions and donated groceries are not reflected as revenue due to the difficulty in establishing the fair market value of these goods and services.

A quantity of theatre and event tickets are received free of charge and distributed to clients through the Theatre Access program. These contributions are not reflected as donated goods and services revenue as PWA would not have otherwise purchased the tickets.

March 31, 2022

12. Commitment

PWA leases office space under an operating lease which expires on November 30, 2023. The minimum annual lease payments required over the remaining term of the lease are as follows:

2023 \$ 324,000 2024 \$ 216,000

13. Planned giving and bequests (major gifts)

PWA Board of Directors (the "Board") are informed of all major gifts that are outstanding which will provide funding to future fiscal periods. Once the funds are received, the Board has an opportunity to approve and restrict funds for Priority Resource Support, Capacity Building, Organizational Development and expanded Programming needs. At March 31, 2022, there are no major gifts outstanding.

14. Group Registered Retirement Savings Plan (RRSP)

After completion of 12 months of employment, all full-time permanent employees working a minimum of 20 hours per week for PWA, are eligible to participate in the Group Registered Retirement Savings Plan (RRSP) administered by Sun Life Financial. The Employer's contribution is 2% of employee's gross earnings, and the Employee's contribution is a matching amount, or greater. 15 employees (2021 - 15) are registered in the Group RRSP as at March 31, 2022. Total Employer RRSP contributions for the fiscal year 2022 was \$20,401 (2021 - \$18,861) and included in general expenses in the statement of operations.

15. Financial instruments

Transactions in financial instruments may result in an entity assuming or transferring to another party one or more of the financial risks described below. The required disclosures provide information that assists users of financial statements in assessing the extent of risk related to financial instruments. Financial instrument risks are consistent with the prior year.

Credit risk

Credit risk is the risk that PWA's debtors will not meet their obligations as they come due. Management does not consider credit risks on its accounts receivable to be significant given the nature of PWA's sources of revenue. The allowance for doubtful accounts in relation to accounts receivable is \$Nil (2021 - \$Nil).

Interest rate risk

PWA is exposed to interest rate risk on its investments as the value of these financial instruments fluctuate due to changes in market interest rates.

March 31, 2022

15. Financial instruments (continued)

Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. PWA is exposed to liquidity risk with respect to its accounts payable and capital lease obligation. PWA reduces its exposure to liquidity risk by ensuring that it documents when authorized payments are due and maintaining adequate cash reserves to pay amounts owing.

Other risks

It is management's opinion that PWA is not exposed to significant currency, interest rate cash flow, or market risks arising from its financial instruments.

Toronto People with AIDS Foundation Supplementary Schedules Year ended March 31, 2022

Schedule of Revenue and Expenses

HIV/AIDS Community Development Program funded by Public Health Agency of Canada - Ontario.

1718 - HQ - 000662 HIV and Hepatitis C Community Action Fund

	(una	2022 Budget audited)		2022 Actual
Revenue				
Public Health Agency of Canada	\$ 2	<u>202,262</u>	<u>\$</u>	202,262
Expenses				
Personnel		180,098		205,209
Rent and utilities		11,483		11,483
Program evaluation		9,500		9,500
Materials and other		1,181		1,888
		202,262		228,080
Excess (deficiency) of revenue over expenses for the year	\$		\$	(25,818)

Toronto People with AIDS Foundation Supplementary Schedules (continued) Year ended March 31, 2022

Ontario Ministry of Health and Ontario Ministry of Long-term care

AIDS Bureau program funding reconciliation	Community Based Education and Support (CBAESP)	Toronto HIV/AIDS Network (THN)	2022 <u>Total</u>	
Revenue Grant	\$ 809,279	<u>\$ 167,017</u>	\$ 976,296	
Expenses Salaries and wages Benefits	467,500 58,319	76,338 17,990	543,838 	
Rent and utilities Supplies and program expenses	525,819 133,269 39,236	94,328 9,000 20,689	620,147 142,269 59,925	
Protected allocations	3,500 176,005	1,500 31,189	<u>5,000</u> <u>207,194</u>	
Other - Circle of Care Other - Opening Doors Other - Latinos Positivos	80,829 - 26,626	41,500	80,829 41,500 26,626	
	107,455	41,500	148,955	
Unspent portion repayable to Ministry of Health	\$ -	\$ -	<u>\$</u> -	