

Annual Report

2004 2005

Toronto People With AIDS Foundation

toronto
PEOPLE WITH AIDS
foundation



Making a positive difference

Providing services is what we do best.

Mission

The Toronto People With AIDS Foundation exists to promote the health and well-being of all people living with HIV/AIDS by providing accessible, direct, and practical support services.

Benefits & Assistance Support
Referrals
Craft Classes
Foodbank
Haircuts
Pet Program
Bioelectric Impedance Analysis
Yoga
Food For Life Meal Delivery
Health Promotion Services
Massage Therapy
Naturopathic Clinic
Needle Exchange
Employment Services
Financial Assistance
HIV Medication Access Program (HMAP)
Relaxation Therapies
Speakers' Bureau
Taoist Tai Chi
Treatment Resources
Theatre Access/Voucher Program
And More

Moving forward



The critical work of the Toronto People With AIDS Foundation continues to make a difference in the lives of many women, men, and children living with HIV or AIDS. The work we do is meaningful and significant. Throughout the 2004/05 year, our staff and volunteers worked hard to make our programs and services possible and to give our clients their best.

The amalgamation discussions between the AIDS Committee of Toronto (ACT) and the Toronto People With AIDS Foundation resulted in a decision that both agencies would move forward as separate entities. Both looked at their histories, faced their potential, and learned a great deal from the experience. The fruits of that work will take us forward. We know what we're good at, and we know real opportunity exists to create new strengths on a number of fronts. We look forward to continuing our work in partnership with ACT and with many other community partners throughout Toronto.

PWA continues to build on its solid foundations and find new momentum. We know there is work to do and that there are many service organizations playing a part. As the largest direct service provider for people living with HIV or AIDS in the country, we are an integral part of this community, and we're proud to be a leader.

There continues to be a rise in the number of people living with HIV and AIDS throughout the world and here in Toronto.

Despite advances in medical treatments, we need to remember that AIDS is not over. We need to acknowledge that AIDS related illnesses continue to cause the death of many of our clients. HIV is not a chronically manageable disease – to consider it as such far under-estimates the impact of this virus on the many aspects of life affected by HIV infection. Oversimplifying HIV or AIDS is not a solution.

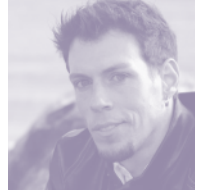
We're here to make a positive difference. And, we're going to keep doing what we do best. Thank you to all our partners for your support: volunteers, donors, funders, corporate sponsors, and foundations. You help make our work possible.

David Church

President, Board of Directors

Making a positive difference

The tag line of the Toronto People With AIDS Foundation is a core philosophy that inspires our work.



Our client base continues to increase and diversify. Our services are essential and the demand for them continues to grow. We also need to demystify HIV and AIDS and the current challenges of living with it. Recognizing that each of us as individuals has the capacity to contribute keeps us from being overwhelmed.

The range of programs and services provided by the Toronto People With AIDS Foundation reflects the complicated needs of people living with HIV or AIDS. Some clients access services once or twice during periods of ill health or transition. Other clients access regular or short-term financial assistance critical to meeting their medication needs on a limited income. Some clients in stable housing, financial and work situations access health promotion programs to help them stay healthy and slow disease progression. Social support is available to all clients who come into the agency.

We are here to make a positive difference - each of us has the capacity to be part of it, and by working with communities, we will remain focused and effective. We're placing our energies on critical goals, programs, and services by determining clear directions about our future. As we work with community partners, health care providers, and with people who care, we can be responsive to changing situations and opportunities. At the end of the 2004/05 year, and leading into the 2005/06 year, the agency stabilized as vacant staff positions were filled and new momentum was found.

We will continue to develop clear messages to increase understanding about the work we do. Effective communication is crucial. Making use of synergies efficiently and making effective referrals will help those we serve. We need to communicate our strengths and our needs.

Moving forward is essential. To be part of the team that will continue building this agency is a great opportunity for us all. The impact we have on the lives of people living with HIV or AIDS and on each other is profound.

Together, we will make a positive difference.

Murray Jose
Executive Director

Letter from the auditors



Auditors' Report

To the Members of Toronto People with AIDS Foundation

We have audited the balance sheet of **Toronto People with AIDS Foundation** (the "Foundation") as at March 31, 2005 and the statements of operations, changes in net assets and cash flows for the year then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

Except as explained in the following paragraph, we conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In common with many not-for-profit organizations, the Foundation derives revenue from fundraising and donations, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the Foundation and we were unable to determine whether any adjustments for unrecorded revenue might be necessary to fundraising and donations revenue, excess (deficiency) of revenue over expenses and net assets.

In our opinion, except for the effect of any adjustments which might have been required had we been able to satisfy ourselves with respect to the completeness of fundraising and donation revenue referred to in the preceding paragraph, these financial statements present fairly, in all material respects, the financial position of the Foundation as at March 31, 2005 and the results of its operations and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

PKF Hill LLP

July 5, 2005

Financials

Complete financial statements are available from the Toronto People With AIDS Foundation, or on the Internet at <http://www.pwatoronto.org>

Balance sheet at March 31, 2005

	2005	2004
ASSETS		
Current assets		
Cash	\$ 107,611	\$ 29,299
Marketable securities	270,242	362,878
Accounts receivable	64,972	58,865
Prepaid expenses	62,100	51,095
	<hr/>	<hr/>
	504,925	502,137
Property and equipment	53,719	49,063
	<hr/>	<hr/>
	\$ 558,644	\$ 551,200
	<hr/>	<hr/>
LIABILITIES AND NET ASSETS		
Current liabilities		
Accounts payable and accrued liabilities	\$ 85,656	\$ 95,780
Deferred contributions	178,306	173,373
	<hr/>	<hr/>
	263,962	269,153
Net assets		
Invested in property and equipment	53,719	49,063
Internally restricted for organizational development	204,000	180,000
Unrestricted	36,963	52,984
	<hr/>	<hr/>
	294,682	282,047
	<hr/>	<hr/>
	\$ 558,644	\$ 551,200
	<hr/>	<hr/>

Over a quarter million dollars was provided to people living with HIV or AIDS to support medical or family needs.

Statement of Operations For the Year Ended March 31, 2005

	2005	2004
Revenue		
Grants	\$ 922,315	\$ 801,281
Fundraising and donations - bike rally	597,311	558,921
Fundraising and donations - general	333,706	434,260
Financial assistance contributions	81,551	69,910
Administrative fees, honoraria and other	21,302	32,742
Interest	10,408	18,567
Total revenue	1,966,593	1,915,681
Expenses		
Client services		
Benefits and assistance case management	245,169	248,787
Food for Life meal program	237,580	232,313
Long-term care	115,615	125,700
Education - Speakers' bureau	108,627	95,306
Volunteer services	97,467	90,841
Treatment access resources	80,007	69,289
Food programs	72,888	78,262
Co-ordination of services for Women Africa/Caribbean	45,071	46,171
	1,002,424	986,669
Financial assistance		
Medical disability	99,669	107,751
Medical assistance	50,295	44,823
Supplementary therapies fund	47,961	36,685
Trillium co-payment	42,712	45,257
Family Christmas gift certificates	10,000	10,000
Positive children	3,800	5,820
Program materials and supplies	1,166	5,156
	255,603	255,492
Total program expenses	1,258,027	1,242,161
General		
Fundraising - bike rally	278,861	302,631
Fundraising	106,232	166,047
Communications	103,581	91,545
Administration	102,207	79,846
Expenses funded by one time grants	71,980	-
Strategic alliance	33,070	40,013
	695,931	680,082
Total expenses	1,953,958	1,922,243
Excess (deficiency) of revenue over expenses	\$ 12,635	\$ (6,562)

Statement of Changes In Net Assets For the Year Ended March 31, 2005

	2005			2004	
	Invested in Capital Assets	Internally Restricted for Organizational Development	Unrestricted	Total	Total
Net assets, beginning of year	\$ 49,063	180,000	52,984	\$ 282,047	\$ 288,609
Excess (deficiency) of revenue over expenses	(22,411)	-	35,046	12,635	(6,562)
Increase in internally restricted net assets	-	24,000	(24,000)	-	-
Invested in property and equipment	27,067	-	(27,067)	-	-
Net assets, end of year	\$ 53,719	204,000	36,963	\$ 294,682	\$ 282,047

Thank you for your support

Government Funders

*AIDS Bureau, Ministry of Health
& Long Term Care, Ontario*

*Long Term Care Division, Ministry of Health
& Long Term Care, Ontario*

*AIDS Community Action Program,
Public Health Agency of Canada*

*Community Services Grants Program,
City of Toronto*

*AIDS Prevention Grants Program,
Toronto Public Health*

Corporate Support & Sponsors

1584102 Ontario Limited

Abbott Laboratories Limited

Accord Business Credit Inc.

Bank of Montreal's Fountain of Hope

BMO Nesbitt Burns Inc.

Body Blue

Bristol Myers Squibb Inc.

Canadian HIV Treatment Network

Canadian Immunodeficiency Research

Collaborative Inc.

Canadian Imperial Bank of Commerce

Carole Tanenbaum Vintage Collection

Dietrich's Meat Warehouse

Eco Rez Systems Enterprises

fab Magazine

GlaxoSmithKline in partnership with Shire Biochem

Hudson's Bay Company

Kimberly Clark Canada Inc.

Labatt Breweries of Canada

Le Petit Liban

Maple Leaf Classic

Margold Industries Inc.

MI5 Digital Communications Inc.

Napoleon Fireplaces and Grills

NOW Magazine

Paramount Canada's Wonderland

PizzaPizza

Positive Action Program

Procter & Gamble Inc.

Rubbermaid

Second Cup

Starbucks

Steamwhistle

The Michener Institute

The Village Pharmacy

Timothy's World Coffee

Toronto Star

Toronto-Dominion Bank

Tyco Electronics Canada Limited

Foundations

Association of Fundraising Professionals

HBC Foundation

J. P. Bickle Foundation

MAC AIDS Fund

Mazon Canada, a Jewish Response to Hunger

Nathan and Lily Silver Family Foundation

Ontario Trillium Foundation

The D&T Davis Charitable Foundation

The George Lunan Foundation

The John C. and Sally Horsfall Eaton Foundation

Thank you ...

Community Partners

Canadian Gay Open
Canadian Union of Public Employees
Crews – Tango
Community Partners Fund, AIDS Committee of Toronto
CUPE Local 3358
Gallery Fontaine
Home + Style studio tour & sale
International Brotherhood of Electrical Workers LU 353
Marshall McLuhan CSS
Mr. Leatherman Toronto Competition Inc.
Planned Parenthood of Toronto
Screw
Sherbourne Health Centre
Steamworks
The Dorothy Ley Hospice
The Werx
Thunderstar Presents
TICOT Social Society
Toronto French School
Toronto Historical Bowling Society
Trax V — Purple Tiger
Woody's On Church
Zelda's Restaurant
Zipperz-Cellblock

And a big thank you
to the over 4000
individuals who
make contributions to
the Toronto People
With AIDS Foundation
by participating in
our events and
making donations
throughout
the year!

Over 22,000 volunteer hours last year helped the
agency deliver programs and services.

Board of Directors as at March 31, 2005

David Church
president

Alan Stewart
vice-president

Rick Ellis
secretary

Marcel Larouche
treasurer

Robert Sirman
past president

James Anok
John Flannery
Garry Schleifer
Debbie Wilson

14,875 participants
attended presentations
of the Speakers'
Bureau, putting a
human face on
HIV/AIDS.

Staff List as at March 31, 2005

Murray Jose
executive director

Charlene Catchpole
director, programs & services

hope boulay
director, finance & administration

Ryan Bureyko
Paul Landers
Nitto Marquez
Rajesh Pisharody
benefits & assistance case managers

Mark Gilmore
food for life coordinator

Meera Dhebar
programs coordinator

Kim Johnson
speakers' bureau coordinator

Wendy Robbins
volunteer coordinator

Llewellyn Goddard
treatment resources coordinator

Nadine Reid
UZIMA project coordinator

Serina Manek
special events coordinator

Suzanne Paddock
development officer

Le Thai Ly
office coordinator

Arthur Dickey
it administrator

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Charitable Registration #: 13111 3151 RR0001