



Toronto People With AIDS Foundation
399 Church Street, 2ND Floor
Toronto, Ontario M5B 2J6
T 416-506-1400 F 416-506-1404

www.pwatoronto.org info@pwatoronto.org



Annual Report

Toronto People With AIDS Foundation 2003/2004

Les Gars Restaurants Ltd.
 Lexmark Canada Inc
 LIB Productions
 Lipman, Zener & Waxman, LLP
 LUNA Local 506
 Local 58 Charitable Benefit Fund
 MAC AIDS Fund
 Madison Avenue Pub & Paupers Pub
 Make n School
 Marquid Industries Inc.
 Mark Anthony Cellars
 Martingrove Collegiate
 Massey Hall
 Mationon Restaurant
 Mayhew+ Associates
 Mazon Canada, a Jewish Response to Hunger
 McDonald's Restaurants of Canada
 McDonnell Doane + Associates Limited
 McKern & Malone Commercial Studios
 Medicalhelpline.com Inc.
 Metro Label
 Michael Alberstat Photography
 Midore Inc.
 MO-Boston Federal Savings Bank
 Movado Group of Canada
 Nathan and Lily Silver Family Foundation
 National Ballet of Canada
 Napoleon
 NCE INC.
 Nelson Boylen C.I.
 New Balance Toronto
 New World R&D Ltd.
 Noramax Montreal
 Northern Secondary School
 Northwest Mutual Funds Inc
 Now Magazine
 O' Connor Art Gallery
 Omniplast Inc.
 Ontario Pharmacists' Association
 OPSEU Local 5103
 Optimist Club of Rouge Valley
 Ottawa Pharmacy
 Outer Layer
 Panic & Bob Editing
 Paramount Canada's Wonderland
 Pe gasus Billiard Lounge
 Pei Lin Chen Art Studio
 Pet Valu Discount Pet Foods (Parliament Street)
 Pendulum Productions
 Pfizer Canada Inc.
 Pharmacy.ca
 Pink Triangle Press
 Pizza Pizza
 Point Realty
 Priape
 Purdue Pharma
 Quebecor Merrill Canada Inc.
 Rainbow Ridge Resort Ltd.
 Randell + Associates
 Raymond Industrial Equipment
 RBC Foundation
 Real Estate Ltd/Sar Group Relocation Inc.
 Remington's
 Riello Bumeis North America
 Rigobon Carli Barristers & Solicitors
 Riverside Curling League
 Royal Canadian Curling Club
 Rubbemaide
 Ryerson University
 Scotiabank
 Second - Art Brokers
 Sewell Evans Design Group

Sherbourne Health Centre
 Social Project Management Ltd.
 Solvay Pharma
 Spa David Scott
 Sparks Productions
 Spearhead
 Starbucks (Front Street)
 St. Monica's Church
 St. Andrew's United Church
 St. Elizabeth Catholic High School
 St. Marks United Church
 St. Patrick Secondary School
 Steam Whistle Brewery
 Sterling Underwriting Managers Limited
 Sutton Place Hotel
 Swiss Chalet
 Tauben Family Foundation
 TD Bank
 Telus Mobility
 The Animal Clinic
 The Bank of Nova Scotia
 The Butler Did It
 The Corporation of the City of Brampton
 The Cyclepath
 The Elmwood Spa
 The Envelope Express Limited
 The Farm Inc.
 The Gay Hockey Association
 The Looking Glass Bar & Grill
 The Maritime Life Assurance Company
 The Michener Institute
 The Ontario Trillium Foundation
 The Oskar Asch Schmidt Charitable Foundation
 The Pita Pit
 The Printing House
 The Toolbox
 The Way to Fitness Inc.
 The Wireworks
 Third Floor Editing Inc.
 TICOT Social Society
 Timex Canada
 Timothy's World Coffee (Church Street)
 Toba Restaurant
 Toronto Truck Theatre
 Trax V - Purple Tiger
 Triax Capital Corporation
 Trotter's Garage
 Twin Lab
 U.T.E. Local 048
 Union of Taxation Employees
 Unity Weekend Pride Festival Toronto
 Val Caron IDA Pharmacy
 VIA Rail Canada
 Village Rainbow
 Weight Watchers
 Weisman & Associates
 Welke Customs Brokers Ltd
 Wett Bar
 Whitby Mazda
 William S. Croson & Associates Ltd.
 Woody's / Sailor
 Zipperz / Cellblock
 Zoe Klein & Company

Thank you to all of our loyal donors for your individual gifts and support throughout the year!

Pursuing Partnerships

Robert Sirman, Board Chair / John Miller, Interim Executive Director

This year, the Board of Directors embarked on an ambitious project to explore a closer partnership with the AIDS Committee of Toronto. After months of exploration, the two boards of directors decided to pursue amalgamation as the preferred option, recognizing the potential benefits of streamlining programs, reducing duplication in administration, and reinvesting in direct service. Staff, volunteers and service users began in January 2004 to prepare a business case to put to the membership in September.

Behind the scenes, we continued to struggle to keep up with a steady increase in the number of service users, and with helping many of the existing service users as they sank deeper into poverty. For instance, we took on 310 new people (a 5 percent increase in our caseload) but we had a 30 percent increase in the number of people receiving meals from the Food for Life Program – our prepared meal delivery program. And we provided over \$255,000 in financial assistance, a 15% increase over 2003/04.

Two new programs found their home with us this year. The HIV Medications Access Program, with funding from the AIDS Bureau and Shire BioChem, is a partnership with Regent Park CHC, ACT, Black-CAP, Casey House, and over 20 other agencies and hospitals. The program helps connect people without access to medications to the HIV treatments they need. It acts as the liaison between pharmaceutical companies, doctors, immigration and legal support and the person living with HIV/AIDS.

The other new program is UZIMA, a program helping Black African and Caribbean women to access HIV services. This program operates with funding from Health Canada and is provided in partnership with Black-CAP, APAA, ACHES, ACT, Voices of Positive Women and The Teresa Group.

Whether in agency governance or in programs and services, our focus this year was partnerships. As caseloads increase, we know we can't operate in isolation. We are committed to strengthening our partnerships, whether amalgamated with ACT, or as a separate agency.

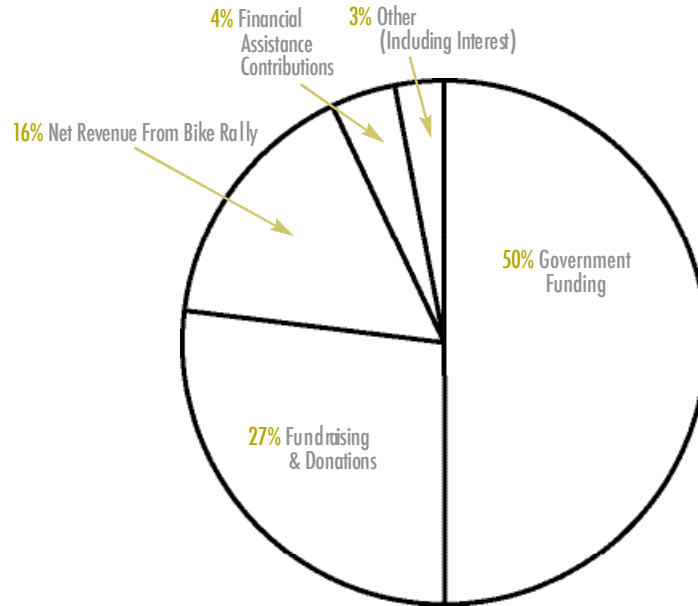
Statement Of Operations For The Year Ended March 31

	2004	2003
Revenue		
Grants (note 5)	\$ 801,281	\$ 697,791
Fundraising and donations - general	434,260	274,223
Fundraising and donations - bike rally (note 6)	256,290	191,134
Financial assistance contributions (note 7)	69,910	103,089
Administrative fees, honoraria and other	32,742	58,425
Interest	18,567	6,646
Total revenue	1,613,050	1,331,308
Expenses		
Client services		
Benefits and assistance case management	248,787	228,822
Food for Life meal program	232,313	116,098
Long-term care	125,700	119,034
Education - Speakers bureau	95,306	80,121
Volunteer services	90,841	97,358
Food programs	78,262	117,809
Treatment resources	69,289	92,522
Co-ordinated women's services	46,171	-
	986,669	851,764
Financial assistance		
Medical disability	107,751	108,127
Trillium co-payment	45,257	46,773
Medical assistance	44,823	26,907
Supplementary therapies fund	36,685	21,771
Family Christmas gift certificates	10,000	8,100
Positive children	5,820	5,600
Program materials and supplies	5,156	5,634
	255,492	222,912
Total program expenses	1,242,161	1,074,676
General		
Fundraising	166,047	105,799
Communications	91,545	63,243
Administrative operations	79,846	100,843
Strategic alliance	40,013	-
	377,451	269,885
Total expenses	1,619,612	1,344,561
Deficiency of revenue over expenses	\$ (6,562)	\$ (13,253)

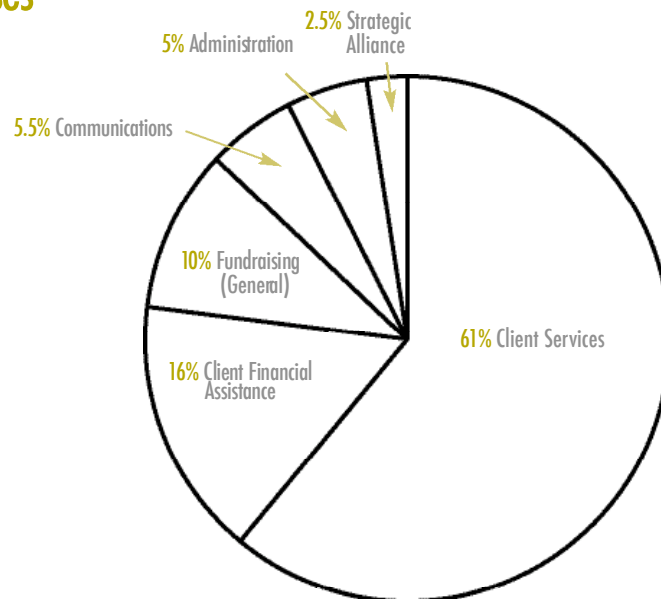
Statement Of Changes In Net Assets For The Year Ended March 31

	2004			2003	
	Invested in Capital Assets	Internally Restricted for Organizational Development	Unrestricted	Total	Total
Net assets, beginning of year	\$ 36,064	180,000	72,545	\$ 288,609	\$ 301,862
Excess (deficiency) of revenue over expenses	(23,189)	-	16,627	(6,562)	(13,253)
Invested in capital assets	36,188	-	(36,188)	-	-
Net assets, end of year	\$ 49,063	180,000	52,984	\$ 282,047	\$ 288,609

Revenue



Expenses



Auditors' Report

We have audited the balance sheet of Toronto People With AIDS Foundation (the "Foundation") as at March 31, 2004 and the statements of operations, changes in net assets and cash flows for the year then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

Except as explained in the following paragraph, we conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In common with many not-for-profit organizations, the Foundation derives revenue from fundraising and donations, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the Foundation and we were unable to determine whether any adjustments for unrecorded revenue might be necessary to fundraising and donations revenue, excess (deficiency) of revenue over expenses and net assets.

In our opinion, except for the effect of any adjustments which might have been required had we been able to satisfy ourselves with respect to the completeness of fundraising and donation revenue referred to in the preceding paragraph, these financial statements present fairly, in all material respects, the financial position of the Foundation as at March 31, 2004 and the results of its operations and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

PKF Hill, LLP - June 17, 2004

This year we provided over \$255,000 in financial assistance, a 15% increase over 2003/2004.

This year we've seen a 30% increase in the number of adults and dependent children who have needed to access our Food For Life Program.

Programs & Services

Benefits & Assistance Bioelectric Impedance Analysis Craft Classes
Employment Services Foodbank Program Food For Life Meal
Delivery Program Haircuts Program Massage Therapy Naturopathic
Clinic Needle Exchange Program Pet Program Relaxation Therapies
Speakers' Bureau Taoist Tai Chi Theatre Access/Voucher Program
Treatment Resources UZIMA Project Yoga

Cycle, Eat, Dance & Sing:

Three Very Unique Ways You Can Make A Positive Difference

The Friends For Life Bike Rally www.bikerally.org

“660km that will change your life”, as our participants learned, is an accurate description of this incredible event. The Friends For Life



Bike Rally in its 5th year, had 200 cyclists and crew participate in the journey from Toronto to Montreal to raise funds and awareness for the Toronto People With AIDS Foundation. Raising \$480,000. It was another great success for the Foundation and a powerful experience for all those involved.

THANK YOU: Bristol-Myers Squibb Virology, VIA Rail Canada, Rubbermaid, GlaxoSmithKline in partnership with Shire BioChem, Telus Mobility, Timothy’s World Coffee on Church Street, The Printing House, Mayhew + Associates, Napoleon, Twinlab, Pizza Pizza, Steam Whistle Brewery, fab Magazine, NOW Magazine & Farha Foundation.

Pie In The Sky www.torontopieinthesky.org

Dessert is never sweeter than when proceeds benefit the Food For Life (FFL) program at the Toronto PWA Foundation. For each pie sold, the



Foundation was able to provide 7 meals for a FFL client living with AIDS. Toronto’s top pastry chefs, food celebrities and caterers baked a variety of delicious pies that were sold throughout the GTA.

We’d like to thank Cundari Health for their incredible support of Pie In The Sky &

for donating the design and creative – not to mention all of their assistance in promoting the event.

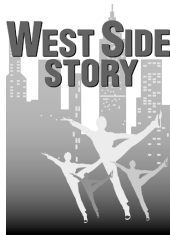
Our signature events are possible because
of our dedicated team of volunteers.

This year, we had over 294 volunteers
donate 22,521 hours of service to the Toronto
People With AIDS Foundation.

We love our volunteers!

Annual Theatre Event (2004: West Side Story) www.pwatoronto.org/events

This past spring, Tony and Maria fell in love all over again in the contemporary version of the Toronto PWA Foundation's Annual Musical Theatre Event. Held at the National Ballet School's Betty Oliphant Theatre, this successful fundraiser sold out all 6 nights of the show's run and featured some of Toronto's hottest rising talents.



THANK YOU: fab Magazine, Le Petit Liban, The Hall @ Dovercourt House

Our Mission

The Toronto People With AIDS Foundation exists to promote the health and well-being of all people living with HIV/AIDS by providing accessible, direct, and practical support services.

Our Philosophy

People living with HIV/AIDS play a crucial role in the governance and operation of the The Toronto People With AIDS Foundation, but, most important, are its heart and soul. Although the Foundation seeks supportive partnerships in fulfilling our mission, our response to HIV/AIDS is, more than anything else, inspired by the voices and experience of people living with HIV/AIDS.

Our Funders

AIDS Bureau & Long Term Care Division
(Ministry of Health & Long Term Care – Ontario)
AIDS Community Action Program (Health Canada)
AIDS Prevention Grants Program (Toronto Public Health)
AIDS Committee Of Toronto (Community Partners Fund)
Positive Action Program (GlaxoSmithKline)

Summarized Financials

Summarized Balance Sheet At March 31, 2004

Complete Financial Statements Audited By PKF Hill, LLP
Are Available From The Toronto People With AIDS Foundation.

	2004	2003
ASSETS		
Current assets		
Cash	\$ 29,299	\$ 118,886
Marketable securities	362,878	349,133
Accounts receivable	58,865	20,304
Prepaid expenses	51,095	56,245
	<hr/> 502,137	<hr/> 544,568
Capital assets (note 3)	49,063	36,064
	<hr/> \$ 551,200	<hr/> \$ 580,632
LIABILITIES AND NET ASSETS		
Current liabilities		
Accounts payable and accrued liabilities	\$ 95,780	\$ 56,786
Deferred contributions (note 4)	173,373	235,237
	<hr/> 269,153	<hr/> 292,023
Net assets		
Invested in capital assets	49,063	36,064
Internally restricted for organizational development	180,000	180,000
Unrestricted	52,984	72,545
	<hr/> 282,047	<hr/> 288,609
	<hr/> \$ 551,200	<hr/> \$ 580,632

Food For Life

Meeting the Nutritional Needs of People with AIDS-related Illness

Since June 2002, when Food for Life launched its prepared meal delivery program for people affected by AIDS-related illnesses, we have grown to provide over 700 meals per week across Toronto.

We know that HIV/AIDS can deplete a person's financial, emotional and physical resources, making it difficult to perform daily activities. If those activities include grocery shopping and meal preparation, the cycle only worsens. Food for Life breaks the cycle. We deliver meals for people who have mobility impairments. Our meals are prepared and frozen for easy storage and preparation, so people with certain conditions don't have to worry that making a meal will cause pain, exhaustion or place them in danger.

Good nutrition helps healing and recovery, provides the body with important nutrients and maximizes the benefits of medical treatments. Simply eating a meal a day can make medications and harsh treatments more tolerable.

Friends Of The Foundation Awards

Outstanding Volunteer Support

Marcia Mayhew

Brian Smith

Outstanding Community Support

Starbucks (Front Street)

Pet Valu Discount Pet Foods (Parliament Street)

Outstanding Corporate Support

Cundari Health

Thank You

Corporate, Community & Foundation Support

April 01, 2003 – March 31, 2004

1325084 Ontario Inc.
 1475729 Ontario Inc.
 401 Richmond Ltd.
 Abbott Laboratories Limited
 Accord Business Credit Inc.
 Adamsmania Consulting
 Agouron Pharmaceuticals Canada Inc.
 AIDS Action Committee of Perth County Inc.
 AIDS Committee of Toronto
 Air Canada Employees Charitable Foundation
 Air Tronics Maintenance
 Alias/Wavefront
 All Graphic Supplies
 Alliance Atlantis
 An Srinivasan
 Axyz
 Bangkok Garden
 Bar 501
 Bell Canada
 Bell Canada Employee Volunteer Program
 Bell Chiropractic
 Bell Mobility
 Black Eagle
 Body Blue
 Boehringer Ingelheim
 Bowne of Canada
 Brendan Wood International (R&D)
 Brian Barnes
 Bristol - Myers Squibb
 Byzantium
 C.A.W. Canada
 Caley Wray
 Canadian Gay Open
 Canadian Home Inspectors
 Canadian Internet Publishing
 Canadian Memorial Chiropractic College
 Candice Olson Design Inc.
 Captain Printworks
 Carmen Jewellery Inc.
 Casio Canada Ltd.
 CAW Local 222 / TDS Automotive Unit
 CAW Local 303
 Cawthra Auto Centre
 C'est La Vie
 CHUM Charitable Foundation
 CIBC Imperial Service
 CIBC Mellon Global Securities Services Company
 COMBE Charitable Trust
 Compri Catering
 Contours
 Corporate Specialty Services Inc.
 Crach Wine Bar
 Crews - Tango
 Cundari Health
 Customers of The Epicure Shop
 Dakis & Associates
 Danier Leather
 Design Shop
 Desktop and Network Solutions Inc.
 Diane Chung, ND
 Dietrich's Meat Warehouse

Durham Alliance Association
 Dynamic Fund Foundation
 Echo Advertising
 Echo Communications Ltd.
 ED Van Ekens
 Edelman
 Edvac Contracting Limited
 Enbridge Gas Distribution
 Encore Cruises
 Ericsson
 Exclusif Spices & Wholesalers Ltd.
 Extraordinary Conversions Inc.
 fab Magazine
 Famous Players
 Farha Foundation
 Fedder, Gurau & Staniewski
 Fincore Industries Inc.
 FLY Nightclub
 Focus Ad Inc.
 Forte - The Toronto Men's Chorus #2
 Fountain of Hope
 FreeCom
 Freedom International
 Freeway Ford
 GAP Foundation
 Gareri Travel Agency
 Garth Grosjean Photography
 GlaxoSmithKline
 GlaxoSmithKline in partnership with Shire BioChem
 Goodman and Carr LLP
 GTA Speed Express Limited
 Hair of the Dog
 Hamilton Web Printing
 Headstrong Hair Salon Inc.
 High Point Group
 Holy Blossom Temple Foundation
 Home + Style Studio Tour and Sale
 IAMAW
 IIBYIV Design Associates
 Imagine That!
 InBiz4YourBiz
 Industrial Roofing Services Ltd.
 Institute of Family Living
 Institute of Holistic Healing
 Intelljware Development Inc.
 Interface Productions
 International Brotherhood of Electrical Workers LU
 Ivy Medical Limited
 Joe Rodheads Climbing Gym Ltd.
 John Emery Geotechnical Engineering Limited
 John G. Althouse Middle School
 John Strachan Antiques
 K.M. Hunter Charitable Foundation
 Klaus Parking
 Know Your Body Best
 Kuhn Technology Marketing
 Kwartz XXI International Imports Inc.
 Lachie Pharmacy
 Laidlaw Foundation
 Laking Toyota
 Le Petit Liban

**As our client base
continues to increase,
we are striving to find
new and inventive ways
of meeting the very real
needs of people living
with HIV and AIDS in
our community.**

2003/2004 Staff As At March 31st, 2004

Interim Executive Director: **John Miller**
Director of Development & Communications: **Leslie Zborovski**
Director of Programs & Services: **Charlene Catchpole**
Benefits & Assistance Case Managers:
Ryan Bureyko, Paul Landers & Nitto Marquez
Office Manager: **Edgar Vardy**
Food For Life Coordinator: **Mark Gilmore**
Information Technology Administrator: **Arthur Dickey**
Program Coordinator: **Meera Dhebar**
Programs Development Coordinator: **Michael Bailey**
Speakers' Bureau Coordinator: **Kim Johnson**
Special Events Coordinator: **Serina Manek**
Treatment Resources Coordinator: **Derek Thaczuk**
Treatment Access Coordinator: **Llewellyn Goddard**
Uzima Project Coordinator: **Rose Ann Bailey**
Volunteer Coordinator: **Suzanne Paddock**

2003/2004 Board Of Directors As At March 31st, 2004

President/Chair **Robert Sirman**
Vice President **James Anok**
Secretary **John Flannery**
Treasurer **David Church**
Members at Large **Rick Ellis, Marcel Larouche,
Gary Schleifer, Alan Stewart & Debbie Wilson**